

# NIH Electronic Receipt Program Service Provider Questionnaire

Company Cayuse Inc.  
Product GrantSlam

## *1. Briefly describe your product/service.*

Cayuse has two products for electronic submission. GrantSlam 6.1.5 is a client/server application for legacy PHS 398 functionality that allows for complete proposal creation from simple modular grants to complex multiple-budget grants with many sub-proposals. GrantSlam 8 is a web-browser based application for complete SF424 R&R functionality with document handling, printing and the legendary ability to *see the proposal as your reviewer will see it*. The flexibility of GrantSlam allows your institution to assemble your proposals collaboratively and integrate into your approval systems the appropriate form sets from Grants.gov. Simply put, if we can include a feature in GrantSlam that helps you get research funding, we will.

Cayuse provides *the* most feature-rich proposal development software for submitting all proposals using the SF424 R&R through Grants.gov. We will support proposals for NIH & NSF in 2006. Unlike our competition, GrantSlam focuses specifically on proposal creation, management, and submission with a solution that is scalable from the individual PI to an entire institution. We create an “enter once, use many times” world by allowing proposal data to be moved to other in-house systems such as post-award accounting.

## *2. Do you plan to offer your product/service as a standalone application, a comprehensive grants management system, or both for:*

- *the December 1, 2005 receipt date*
- *future submissions*

We will be releasing GrantSlam 8, our SF424 R&R application for Grants.gov by March 1, 2006, in plenty of time for the April 1, 2006, SBIR/STTR submission. All other Grants.gov submission vehicles will be part of GrantSlam 8 well in advance of the due dates. NSF and other agency support will be deployed during 2006.

## *3. Concisely list specific benefits of your product or service.*

Validation of proposal data prior to submission; Full 5-year budgets; Complete proposal printing with automatic pagination; Multiple-agency submissions for all agencies using the SF424 R&R; Proposal Routing; Document Repository; Complete calculations and user worksheets; Open-source infrastructure; Customer Support; Ease of use and lower training costs for institutions; Support of Windows, Mac and

Linux users; Deep feature set including multiple budget support and line item exclusions from F&A rates; Concurrency and collaboration on proposal development; WORD templates and macros to develop Research Plan, BioSketches and other supporting documents with their respective PDFs for electronic submission; Supported databases include Derby ([www.apache.org/derby/](http://www.apache.org/derby/)), Oracle and Microsoft SQL Server.

Yes. GrantSlam is an evolving product, used successfully by many for more than ten years.

*4. Please indicate if and when you will be ready to support the SF424 R&R for submitting the following types of grant applications to NIH through Grants.gov:*

- *SBIR/STTR -- R41, R42, R43, R44*
  - *Support for Conferences and Scientific Meetings -- R13, U13*
  - *Academic Research Enhancement Awards (AREA) -- R15*
  - *Small Grant Programs -- R03*
  - *Exploratory/Development Research Grant Awards -- R21*
  - *Research Project Grant Program -- R01*
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- *SBIR/STTR -- R41, R42, R43, R44*  
The first submission date we will support is April 1, 2006.
  - *Support for Conferences and Scientific Meetings -- R13, U13*  
The first submission date we will support is April 15, 2006.
  - *Academic Research Enhancement Awards (AREA) -- R15*  
The first submission date we will support is May 25, 2006.
  - *Small Grant Programs -- R03*  
The first submission date we will support is June 1, 2006.
  - *Exploratory/Development Research Grant Awards -- R21*  
The first submission date we will support is June 1, 2006.
  - *Research Project Grant Program -- R01*  
The first submission date we will support is October 1, 2006.